

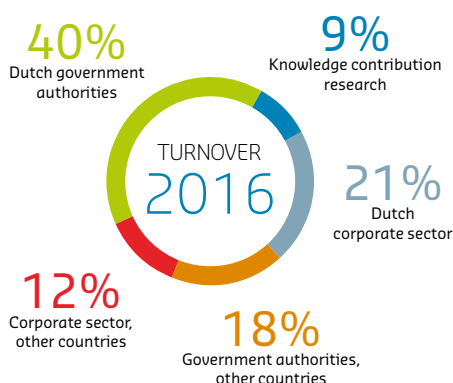


Figures



Provisional financial figures for 2016

Deltares had a healthy year financially in 2016. Net revenue rose in 2016 by €1 million to €109 million, 18 million of which was outsourced to other research institutions and market parties. The gross margin in 2016 rose by €2 million relative to 2015.



The distribution of the turnover altered only slightly in 2016 relative to 2015. Demand-driven research for the Dutch national government fell to €9,8 million, 9% of turnover. The turnover from the private sector rose by €1 million to €36 million, which is 33% of our turnover. The share of turnover from countries outside the Netherlands continued the slightly increasing trend of the past few years and now accounts for €33 million, 30% of turnover.